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# **Information Brochure**

We live in a rapidly changing world. Technology today allows us to instantly communicate with someone on the other side of the world, information on just about any conceivable topic is available to us with just a few mouse clicks or key presses on our mobile phones, and some companies are even beginning to offer commercial space flight at affordable prices. Soon we will be able to travel to space like Mark Shuttleworth!

Many of these advancements have been made possible directly or indirectly through the rapid growth of the Internet. Without the Internet, we would lack some of the infrastructure that forms part of modern communication networks, we wouldn't have unbounded information at our disposal, nor would the teams working on commercial space flight be able to share ideas quickly and affordably.

But the Internet also has a huge impact on the world's economy. We are now truly part of a global economy, where businesses compete to bring their products and services to a global audience. Now, more than ever before, it is necessary for businesses to have an enticing online presence to ensure that they are noticed by potential clients.

BizPages is a comprehensive Internet business directory of businesses, products and services in South Africa. We are positioning ourselves as the number one resource for finding South African businessrelated information on the Internet.

In the following couple of pages, I would like to introduce our website, our different advertising packages and give you some reasons why you, as a business owner, should advertise on our website. Please take a couple of minutes to read through the rest of the brochure.

Regards, Fred Senekal

## Overview of the BizPages website

The BizPages website is located at www.bizpages.co.za

Our main page is clean, crisp and easy to navigate with links to all the main business categories.



Clicking on a category shows subcategories for the category, making it easy to quickly find for what you are looking for.



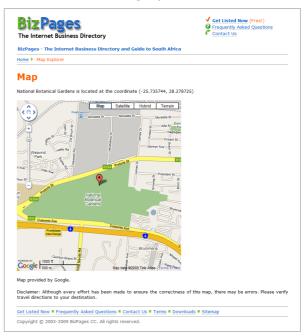
Clicking on the lowest level category displays a list of businesses advertising in that category.



Clicking on a specific business will display their business profile, with contact information, logo, pictures, business description, geographical information and much more.



Our MapExplorer shows where the business is located geographically, making it easy to find driving directions using street maps and/or satellite imagery.



We also have a comprehensive guide, to provide local and foreign visitors with information about South Africa. The guide has a variety of interesting articles pertaining to many aspects of South African life.



#### Why should I advertise by business on BizPages?

### Reach a large target market

Our website receives thousands of visits a month from users looking for business, product and service information.

By becoming a BizPages advertiser, you can potentially reach large numbers of clients interested in your specific business sector.

We are positioning ourselves as the number one resource for finding South African business-related information on the Internet. We currently have thousands of advertisers advertising in hundreds of business categories.

Did you know? More than four million South Africans use the Internet every month.

#### Ranking high on search engines

Ranking high on search engines is a top priority for us. And it should be since most web journeys start out at one of the main search engines such as Google and Yahoo.

We already have many search terms that return top results for pages on our website. Try searching for "Debonairs Pizza Glenfair" or "Protea Boekwinkel Hatfield" in Google to see what we mean.

By adding unique content-rich web pages to our website, and by following good design principles and search engine optimization techniques, we will continue to grow the number and quality of results we achieve in search engine result pages.







Did you know? The local Google search engine (www.google.co.za) is the most popular search engine in South Africa with more than 90% of the South African search market.

#### Various online marketing campaigns

We are actively promoting our website content through various online marketing campaigns, such as Google Adwords, periodic newsletters, social networking sites and e-mail campaigns.

#### Innovative content

We are similar to a telephone directory, but are not restricted to the confines of paper. This means that we can present information such as your complete contact details, business profile, logo and photos to the client, and can even display your geographical location information on street maps and satellite photos so that clients can easily find you.

We are constantly searching for new and innovative ways to present your information to our users and to fully make use of the Internet as a digital medium.

Did you know? The BizPages MapExplorer allows you to view street maps and satellite imagery of South Africa. Visit www.bizpages.co.za/map.php

#### Commitment to a satisfying user experience

The user experience of people browsing our website is very important to us. website is clean and crisp with a fresh look and feel, easy to navigate and our pages load quickly. We comply with the newest web standards, meaning that our pages have a consistent look on different browsers, mobile phones, PDA's and other There are no ugly flashing devices. advertisements or hundreds of coherent links that you find on so many other websites.

All of this means that our website visitors remember our name and visit us again and again whenever they are looking for business, product or service information.





Did you know? South Africa has the highest percentage of mobile phone Internet users with more than one sixth of Internet searches conducted from mobile phones.

#### Continual improvement

We have a young and dynamic team that are committed to continual improvement of our website, systems and business processes.

By keeping up to date with technology and Internet trends, we aim to continue to offer affordable Internet marketing solutions that work.

### **Advertising Packages**

We know that different businesses have different needs. To make sure that we serve your unique needs, we have different advertising programs in place. Choose from the Free, Standard, Silver and Gold packages.

	Free Listing	Standard Package	Silver Package	Gold Package
Suitable for	Limited budget	Exposing your business to a large audience	Making your business stand out above the rest	Showing that your business is serious about business
Cost	Free	R100pm	R150pm	R200pm
Information Displayed	Business name Location information Telephone number	Business name Location information Contact person Telephone number(s) Cell number Fax number E-mail address Postal address Address Business hours Business description Business slogan Year established	Business name Location information Contact person Telephone number(s) Cell number Fax number E-mail address Postal address Address Business hours Business description Business slogan Year established Website address	Business name Location information Contact person Telephone number(s) Cell number Fax number E-mail address Postal address Address Business hours Business description Business slogan Year established Website address
Link to website			Yes	Yes
Multimedia			Business Logo 3 Photos	Business Logo 10 Photos
GPS Coordinates		Yes	Yes	Yes
Map Explorer		Yes	Yes	Yes
Business Description	50 words (250 characters)	250 words (1000 characters)	500 words (2000 characters)	1000 words (4000 characters)
Priority Placement		Above free listings	Above free listings Above standard listings	Above free listings Above standard listings Above silver listings
Number of Categories *	1	up to 3	up to 5	up to 7 (R30 per additional category)
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<sup>\*</sup> To serve the needs of our website users better, we reserve the right to decide whether a particular category is relevant to a specific business.

Require more information on our different packages? Visit www.bizpages.co.za/packages.html

If you would like to get listed on BizPages, visit www.bizpages.co.za/get-listed.html or fill out the online application at www.bizpages.co.za/application.php